

## Performance-Based Services

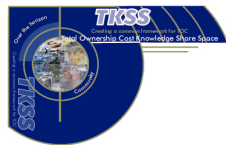
<http://www.ar.navy.mil/turbo2/areas/pbs.cfm>

To date, most efforts in acquisition reform have been focused on hardware and systemic change. This Desk Guide provides a forum for the exchange of ideas, lessons learned, concerns and best practices for services contracting, on which the Federal Government spends over \$100 Billion per year.



## Total Ownership Cost (TOC) Knowledge Share Space – TKSS

The TOC Knowledge Share Space (TKSS) is a web-based knowledge resource that enables every member of the acquisition workforce to make better decisions and to increase their TOC consciousness. TKSS is intended to be the central hub supporting the growth and development of the TOC Knowledge Community. TKSS is a site where acquisition professionals can go to inquire, collaborate, seek and offer help to colleagues, and research Total



Cost knowledge. TKSS will support both the TOC specialist and the general acquisition community. TKSS provides you with a gateway to the resources available to learn about, and apply, TOC processes.

To join the TOC Knowledge Community and begin to use TKSS, visit the TOC section on the ARO web site at <http://www.ar.navy.mil/> and fill out a membership application.

## Risk Management Central

Acquisition reform is changing the way the Department of Defense designs, develops, manufactures, and supports systems. While the new acquisition model gives program managers and their contractors broader control and more options than they have had in the past, it also exposes them to new risk. Risk is inherent in any acquisition program. Programs must take the appropriate steps to identify, assess, manage and control risks. Risk Management Central is your portal to a variety of risk management resources available across the World Wide Web including:



### Types of Resources

- Policy documents
- Guidance, articles, and reports
- Training courses and conferences,
- Tools
- Links to websites that address risk and risk management

### Risk Categories

- General Risk Management
- Contracting and Source Selection
- Environmental, Health and Safety
- Manufacturing
- Software Acquisition
- Technical



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## DEPARTMENT OF THE NAVY ACQUISITION REFORM TOOLS

The DoN Acquisition Reform Tools provide you, as a member of the DoN acquisition workforce, guidance on applying acquisition reform principles in the Defense Acquisition System.

These tools are a validated and structured collection of best practices, lessons learned and examples presented in a variety of media.

The tools are designed to give you quick access to knowledge you need for successful system acquisition in an acquisition reform environment.



*Just in Time Tools  
At your Desktop*

<http://www.ar.navy.mil>

## PERFORMANCE-BASED TOOLS

### Turbo Streamliner

<http://www.ar.navy.mil/turbo2/>

The ultimate means for transporting you into 21st Century acquisition processes. This tool describes how to implement acquisition reform policies in preparing Requests for Proposal (RFPs), Statements of Work (SOWs) and State-



ments of Objectives (SOOs) for the acquisition of parts, equipment, systems, and platforms. Key features are: Definitions and Principles; Best Practices; Actions to

Avoid; Sample Language; and References and Resources.

### Turbo SpecRight!

<http://www.ar.navy.mil/specright/>

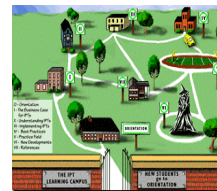
This tool was developed to assist in preparing performance-based specifications (MIL-PRFs) or converting Military Specifications (MIL-SPECs) into MIL-PRFs. Special features include information regarding the specification development process, the specification conversion process, market research, step-by-step procedures and links to policies and guiding directives.



### Integrated Product Teams

<http://www.ar.navy.mil/ipthome.html>

The Integrated Product Team Learning Campus: *Gaining Acquisition Results Through IPTs* was developed to help senior managers, and IPT leaders and members improve their understanding of how to make IPTs more effective. The tool provides the opportunity to apply IPT principles and methodologies in a simulated acquisition environment, or 'flight simulator.' The tool offers a business case for IPTs, a systems view and implementing guidance for IPTs. Key features include: Best Practices and a Reference Library.



Excerpts of the tool are available via the web. The entire tool is available on CD-ROM.

### Market Research

<http://www.ar.navy.mil/marketresearch/>

The Market Research Tool was designed to assist members of the Navy acquisition community in understanding market research and its importance in achieving acquisition reform goals of acquiring weapon and combat system capabilities better, cheaper and faster. This tool has been prepared in two formats: a tutorial that steps through the principle elements of market research and a reference tool that permits users to access specific market research topics for review. Key features are: Web-enabled SD-5; Requirements Generation Process; and Links to major market research resources on the web.



## AR GUIDES

### Industry-Government Partnering Resource Guide

<http://www.ar.navy.mil/igprg/igprg.htm>

This Resource Guide was developed to provide practical guidance on establishing partnering arrangements with industry to achieve acquisition objectives. It includes the basic concepts of partnering, the business case and implementing suggestions for partnering as well as legal and contractual considerations. Key features are: Tools, references and some practical examples.



### Acquisition Strategy Decision Guide

<http://www.ar.navy.mil/asdg/>

The Guide will help you identify, analyze and provide trade-offs amongst the various elements and alternatives in developing and maintaining a program strategy. It contains key concepts and principles; acquisition strategy selection process; and a sample application of the process. This Guide uses a systems approach to developing and maintaining an acquisition strategy.

